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## Driving Portfolio Value for Private Equity, Investment Management and Venture Capital Firms

### Core Competencies

- Strategy Development and Execution
- Financial Analysis and Alignment
- Funding/Capitalization Strategies
- Supply Chain Optimization
- Lean Process Design and Implementation
- Process Improvement
- Systems Design and Implementation
- Procurement and Bid Process Support
- Organizational and Human Systems

### Industries

- Automotive, Aerospace and Transportation
- Chemicals, Polymers and Allied Industries
- Energy and Environment
- Engineering, Procurement and Construction
- Financial and Legal Services
- Food, Beverage, Consumer Products and Retail
- Government
- General Manufacturing, Distribution and Logistics
- Microelectronics and Information Technology
- Pharmaceutical, Medical Device and Equipment
- Printing, Publishing and Broadcast Media
- Training and eLearning

How do you create wealth, appreciate portfolio assets and increase enterprise value while reducing operating costs?

Successful private equity, investment management and venture capital firms understand the importance of deep hands-on operations experience, as a complement to core transactional competencies, in driving portfolio value.

Each of our practitioners has at least 25 years of experience delivering real results across a broad spectrum of core competencies and industries. We are operators, not career consultants. And we have a solid track record of helping drive bottom-line growth.

Our Rapid Solutions Deployment (RSD)<sup>SM</sup> process is an intensely collaborative, time-tested and proven methodology for rapidly developing and deploying sustainable solutions specifically tailored to your needs in a much shorter time than would otherwise be required. The process consists of a series of phases, including:

- Discovery
- Collaborative Work Sessions
  - Goalsetting
  - Assessment
  - Planning and Analysis
  - Action Planning
- Execution and Follow-up
- Hands-on Execution Guidance

The RSD process is highly effective across a wide range of applications, including:

- Mergers and acquisitions
- Pursuit of new channels, capabilities & lines of business
- Enhancement of existing channels, capabilities & lines of business
- Operational improvement, realignment & restructuring
- Financial improvement, realignment & restructuring
- Leadership development & organizational realignment

Call on us when you need a highly experienced team of experts you can rely on to deliver real results, not just talk. Your success is our only criterion.